

| Santa Cruz County --- 2009 Occupational Employment & Hourly Wage Estimates | | | | | | | | |
|--|---|----------------|----------------------|----------------------|----------------|----------------------|----------------------|--------------------|
| Occ. Code | Occupational Title | Mean Wage | 10th Percentile Wage | 25th Percentile Wage | Median Wage | 75th Percentile Wage | 90th Percentile Wage | Rounded Employment |
| 00-0000 | Total, All Occupations | \$16.90 | \$7.55 | \$8.57 | \$12.53 | \$21.04 | \$30.73 | 14,280 |
| 11-0000 | Management Occupations | \$38.87 | \$15.71 | \$24.11 | \$33.15 | \$46.39 | \$67.83 | 760 |
| 11-1011 | Chief Executives | \$64.09 | \$39.59 | \$51.77 | \$61.34 | \$71.67 | NA | 10 |
| 11-1021 | General and Operations Managers | \$41.76 | \$16.88 | \$26.20 | \$35.30 | \$51.11 | \$77.10 | 290 |
| 11-2022 | Sales Managers | \$53.55 | \$14.88 | \$19.72 | \$37.78 | NA | NA | 90 |
| 11-3011 | Administrative Services Managers | \$31.04 | \$19.93 | \$22.67 | \$29.10 | \$37.21 | \$48.68 | 50 |
| 11-3031 | Financial Managers | \$31.77 | \$20.54 | \$25.08 | \$29.32 | \$37.96 | \$49.56 | 30 |
| 11-3051 | Industrial Production Managers | NA | NA | NA | NA | NA | NA | 10 |
| 11-9051 | Food Service Managers | \$22.95 | \$14.18 | \$17.43 | \$24.80 | \$27.69 | \$29.94 | NA |
| 11-9111 | Medical and Health Services Managers | \$32.29 | \$17.27 | \$20.53 | \$32.99 | \$38.85 | \$57.44 | 10 |
| 11-9131 | Postmasters and Mail Superintendents | \$27.62 | \$24.88 | \$24.89 | \$28.99 | \$29.00 | \$29.00 | NA |
| 11-9141 | Property, Real Estate & Community Association Mgr | \$25.62 | \$13.45 | \$25.23 | \$27.47 | \$29.68 | \$31.00 | NA |
| 11-9199 | Managers, All Other | \$42.50 | \$30.74 | \$38.65 | \$42.53 | \$46.39 | \$51.77 | 80 |
| 13-0000 | Business and Financial Operations Occupations | \$24.56 | \$11.16 | \$17.35 | \$24.02 | \$30.74 | \$35.76 | 830 |
| 13-1022 | Wholesale and Retail Buyers, Except Farm Products | \$27.62 | \$10.62 | \$14.67 | \$33.68 | \$37.14 | \$39.22 | 20 |
| 13-1023 | Purchasing Agents, Exc Wholesale, Retail & Farm | \$22.92 | \$8.34 | \$9.34 | \$26.76 | \$32.77 | \$38.05 | NA |
| 13-1041 | Compliance Officers, Except Agriculture, Construct | \$25.57 | \$14.79 | \$18.33 | \$28.24 | \$30.74 | \$34.36 | 400 |
| 13-1111 | Management Analysts | \$29.19 | \$17.05 | \$18.60 | \$21.21 | \$37.56 | \$46.28 | 60 |
| 13-1199 | Business Operations Specialists, All Other | \$20.32 | \$8.66 | \$9.67 | \$18.32 | \$30.74 | \$36.15 | 70 |
| 13-2011 | Accountants and Auditors | \$26.18 | \$15.35 | \$20.21 | \$23.86 | \$29.90 | \$41.80 | 110 |
| 15-0000 | Computer and Mathematical Occupations | \$28.59 | \$11.77 | \$14.33 | \$25.65 | \$41.18 | \$47.90 | 70 |
| 15-1041 | Computer Support Specialists | \$16.02 | \$10.27 | \$11.67 | \$13.33 | \$16.40 | \$30.54 | 20 |
| 15-1071 | Network and Computer Systems Administrators | \$34.68 | \$20.61 | \$23.52 | \$38.85 | \$45.31 | \$48.71 | 20 |
| 17-0000 | Architecture and Engineering Occupations | \$29.24 | \$16.11 | \$20.80 | \$27.12 | \$35.94 | \$44.05 | 80 |
| 19-0000 | Life, Physical, and Social Science Occupations | \$24.54 | \$14.80 | \$18.33 | \$22.42 | \$29.84 | \$36.15 | 120 |
| 21-0000 | Community and Social Services Occupations | \$18.05 | \$8.65 | \$11.26 | \$18.07 | \$23.84 | \$28.14 | 190 |
| 21-1091 | Health Educators | \$12.11 | \$7.53 | \$8.16 | \$9.34 | \$13.54 | \$21.88 | 40 |

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|--|---|----------------|----------------------|----------------------|----------------|----------------------|----------------------|--------------------|
| Occ. Code | Occupational Title | Mean Wage | 10th Percentile Wage | 25th Percentile Wage | Median Wage | 75th Percentile Wage | 90th Percentile Wage | Rounded Employment |
| 21-1093 | Social and Human Service Assistants | \$14.56 | \$8.48 | \$9.37 | \$10.98 | \$19.89 | \$26.70 | 20 |
| 23-0000 | Legal Occupations | \$28.49 | \$10.07 | \$18.09 | \$28.31 | \$34.47 | \$51.46 | 40 |
| 23-1011 | Lawyers | \$39.85 | \$26.63 | \$28.94 | \$38.19 | \$51.95 | \$60.21 | NA |
| 23-2011 | Paralegals and Legal Assistants | \$21.85 | \$9.32 | \$16.56 | \$22.41 | \$28.92 | \$30.73 | 20 |
| 25-0000 | Education, Training, and Library Occupations | NA | NA | NA | NA | NA | NA | 790 |
| 25-4021 | Librarians | \$21.52 | \$15.64 | \$17.09 | \$19.89 | \$24.09 | \$33.80 | 20 |
| 25-4031 | Library Technicians | \$12.75 | \$8.56 | \$10.83 | \$12.51 | \$14.08 | \$16.02 | 20 |
| 27-0000 | Arts, Design, Entertainment, Sports, and Media Occ | \$15.19 | \$7.57 | \$8.88 | \$10.88 | \$13.79 | \$35.76 | 80 |
| 27-3031 | Public Relations Specialists | \$23.76 | \$11.05 | \$12.07 | \$14.25 | \$36.26 | \$39.48 | 10 |
| 29-0000 | Healthcare Practitioners and Technical Occupations | \$28.01 | \$8.31 | \$11.89 | \$19.34 | \$35.76 | \$65.58 | 180 |
| 29-1111 | Registered Nurses | \$23.85 | \$11.59 | \$19.21 | \$25.11 | \$29.81 | \$34.38 | NA |
| 29-2052 | Pharmacy Technicians | \$12.30 | \$8.79 | \$10.65 | \$12.88 | \$14.31 | \$15.16 | 10 |
| 31-0000 | Healthcare Support Occupations | \$9.90 | \$7.94 | \$8.46 | \$9.33 | \$11.09 | \$13.18 | 110 |
| 31-9092 | Medical Assistants | \$10.11 | \$8.03 | \$8.57 | \$9.48 | \$11.49 | \$13.85 | NA |
| 33-0000 | Protective Service Occupations | \$25.19 | \$16.40 | \$20.76 | \$27.12 | \$30.73 | \$33.59 | 1,200 |
| 33-1012 | First-Line Super./Man. of Police & Detectives | \$33.96 | \$27.20 | \$33.58 | \$34.67 | \$35.76 | \$39.00 | 130 |
| 33-2011 | Fire Fighters | \$17.39 | \$7.69 | \$10.78 | \$17.79 | \$21.72 | \$26.36 | 120 |
| 33-3021 | Detectives and Criminal Investigators | \$26.21 | \$20.76 | \$23.16 | \$27.13 | \$29.83 | \$30.74 | NA |
| 33-3051 | Police and Sheriff's Patrol Officers | \$22.20 | \$14.44 | \$18.05 | \$21.04 | \$27.58 | \$32.02 | 90 |
| 33-9032 | Security Guards | \$13.10 | \$7.99 | \$10.82 | \$13.37 | \$15.74 | \$17.58 | 30 |
| 35-0000 | Food Preparation and Serving Related Occupations | \$8.82 | \$7.38 | \$7.59 | \$8.16 | \$9.22 | \$11.11 | 670 |
| 35-1012 | First-Line Supervisors/Managers of Food Preparatio | \$11.84 | \$7.47 | \$7.87 | \$10.09 | \$16.80 | \$18.71 | 70 |
| 35-2011 | Cooks, Fast Food | \$8.37 | \$7.48 | \$7.84 | \$8.37 | \$8.91 | \$9.22 | NA |
| 35-2021 | Food Preparation Workers | \$8.76 | \$7.37 | \$7.55 | \$8.02 | \$9.27 | \$11.74 | NA |
| 35-3011 | Bartenders | \$7.96 | \$7.36 | \$7.52 | \$7.80 | \$8.49 | \$8.94 | 30 |
| 35-3021 | Combined Food Preparation and Serving Workers, Inc | \$8.51 | \$7.37 | \$7.55 | \$8.04 | \$9.38 | \$10.62 | NA |
| 35-3031 | Waiters and Waitresses | \$8.11 | \$7.40 | \$7.63 | \$8.11 | \$8.68 | \$9.02 | NA |

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| Occ. Code | Occupational Title | Mean Wage | 10th Percentile Wage | 25th Percentile Wage | Median Wage | 75th Percentile Wage | 90th Percentile Wage | Rounded Employment |
| 35-9011 | Dining Room and Cafeteria Attendants and Bartender | \$8.35 | \$7.51 | \$7.90 | \$8.41 | \$8.91 | \$9.22 | 20 |
| 35-9021 | Dishwashers | \$7.95 | \$7.35 | \$7.50 | \$7.75 | \$8.47 | \$8.94 | 20 |
| 37-0000 | Building & Grounds Cleaning & Maintenance Occup. | \$11.40 | \$7.82 | \$8.79 | \$10.68 | \$12.80 | \$16.34 | 480 |
| 37-1011 | First-Line Supervisors/Managers of Housekeeping an | \$14.78 | \$9.75 | \$12.72 | \$15.53 | \$17.09 | \$18.08 | 20 |
| 37-1012 | First-Line Supervisors/Managers of Landscaping, La | \$20.87 | \$13.37 | \$16.44 | \$18.84 | \$27.58 | \$31.13 | 20 |
| 37-2011 | Janitors and Cleaners, Except Maids and Housekeepi | \$10.51 | \$7.81 | \$8.68 | \$10.22 | \$11.75 | \$14.01 | 200 |
| 37-2012 | Maids and Housekeeping Cleaners | \$10.52 | \$7.59 | \$8.33 | \$10.44 | \$12.80 | \$13.91 | NA |
| 37-3011 | Landscaping and Groundskeeping Workers | \$11.37 | \$7.91 | \$8.89 | \$10.71 | \$12.33 | \$17.06 | 130 |
| 39-0000 | Personal Care and Service Occupations | \$10.26 | \$7.41 | \$7.64 | \$8.35 | \$10.12 | \$18.56 | 120 |
| 39-9032 | Recreation Workers | \$10.12 | \$7.32 | \$7.43 | \$7.61 | \$7.78 | \$19.66 | 20 |
| 41-0000 | Sales and Related Occupations | \$15.09 | \$7.36 | \$7.55 | \$9.19 | \$15.68 | \$28.89 | NA |
| 41-1011 | First-Line Supervis./Managers of Retail Sales Work | \$18.32 | \$10.93 | \$13.61 | \$18.14 | \$22.07 | \$24.59 | 280 |
| 41-1012 | First-Line Super./Manag., Non-Retail Sales Workers | \$27.67 | \$16.65 | \$20.75 | \$26.10 | \$30.49 | \$46.11 | 30 |
| 41-2011 | Cashiers | \$8.92 | \$7.35 | \$7.50 | \$8.49 | \$9.73 | \$11.49 | 640 |
| 41-2021 | Counter and Rental Clerks | \$11.93 | \$9.72 | \$11.03 | \$12.15 | \$13.42 | \$14.17 | 30 |
| 41-2022 | Parts Salespersons | \$14.32 | \$9.41 | \$10.49 | \$12.96 | \$16.32 | \$23.88 | 30 |
| 41-2031 | Retail Salespersons | \$10.43 | \$7.35 | \$7.49 | \$8.72 | \$10.81 | \$16.86 | 920 |
| 41-4011 | Sales Representatives, Wholesale & Manufacturing | \$30.16 | \$16.16 | \$17.86 | \$33.90 | \$39.06 | \$45.05 | 40 |
| 41-4012 | Sales Representatives, Wholesale and Manufacturing | \$47.41 | \$18.71 | \$25.49 | \$38.94 | \$60.09 | NA | 290 |
| 43-0000 | Office and Administrative Support Occupations | \$12.67 | \$7.54 | \$8.36 | \$11.05 | \$14.99 | \$20.24 | 2,990 |
| 43-1011 | First-Line Supervisors/Managers of Office and Admi | \$22.05 | \$11.57 | \$15.85 | \$20.80 | \$25.65 | \$34.45 | 190 |
| 43-3021 | Billing and Posting Clerks and Machine Operators | \$13.83 | \$8.81 | \$10.31 | \$12.60 | \$15.64 | \$22.51 | 60 |
| 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | \$14.28 | \$8.16 | \$10.29 | \$13.96 | \$17.67 | \$21.07 | 230 |
| 43-3051 | Payroll and Timekeeping Clerks | \$14.32 | \$10.22 | \$11.13 | \$12.85 | \$17.62 | \$21.65 | 30 |
| 43-3071 | Tellers | \$11.42 | \$9.09 | \$10.09 | \$11.22 | \$12.67 | \$14.36 | 120 |
| 43-4031 | Court, Municipal, and License Clerks | \$15.13 | \$12.17 | \$13.07 | \$14.34 | \$15.74 | \$17.67 | 30 |
| 43-4051 | Customer Service Representatives | \$12.24 | \$7.52 | \$7.90 | \$9.99 | \$14.67 | \$17.65 | 350 |

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| 43-4071 | File Clerks | \$13.16 | \$7.70 | \$8.90 | \$13.59 | \$15.11 | \$18.35 | 30 |
| 43-4151 | Order Clerks | \$13.54 | \$8.57 | \$12.52 | \$14.07 | \$15.54 | \$17.08 | 20 |
| 43-4171 | Receptionists and Information Clerks | \$11.40 | \$7.55 | \$9.04 | \$11.04 | \$13.42 | \$15.48 | NA |
| 43-5031 | Police, Fire, and Ambulance Dispatchers | \$16.82 | \$10.98 | \$12.75 | \$16.56 | \$20.74 | \$22.88 | 20 |
| 43-5032 | Dispatchers, Except Police, Fire, and Ambulance | \$15.59 | \$10.11 | \$10.81 | \$12.07 | \$21.16 | \$24.76 | 30 |
| 43-5051 | Postal Service Clerks | \$24.88 | \$21.39 | \$25.25 | \$25.26 | \$26.26 | \$26.27 | 10 |
| 43-5052 | Postal Service Mail Carriers | \$22.98 | \$18.24 | \$18.25 | \$23.91 | \$25.81 | \$27.12 | 30 |
| 43-5053 | Postal Service Mail Sorters, Processors, and Proce | \$16.77 | \$10.50 | \$10.85 | \$15.67 | \$22.70 | \$25.26 | NA |
| 43-5061 | Production, Planning, and Expediting Clerks | \$17.14 | \$10.58 | \$12.98 | \$14.89 | \$22.81 | \$25.45 | 20 |
| 43-5071 | Shipping, Receiving, and Traffic Clerks | \$9.15 | \$7.35 | \$7.50 | \$7.82 | \$9.44 | \$13.41 | 420 |
| 43-5081 | Stock Clerks and Order Fillers | \$9.28 | \$7.39 | \$7.61 | \$8.41 | \$10.69 | \$12.44 | 310 |
| 43-5111 | Weighers, Measurers, Checkers, and Samplers, Recor | \$14.66 | \$10.87 | \$12.17 | \$13.93 | \$16.58 | \$20.25 | 10 |
| 43-6011 | Executive Secretaries & Administrative Assistants | \$14.86 | \$11.97 | \$13.04 | \$14.24 | \$15.49 | \$19.19 | 110 |
| 43-6012 | Legal Secretaries | \$13.49 | \$10.19 | \$10.89 | \$12.04 | \$16.64 | \$18.19 | NA |
| 43-6014 | Secretaries, Except Legal, Medical, and Executive | \$12.21 | \$7.93 | \$9.20 | \$10.89 | \$14.83 | \$18.95 | 380 |
| 43-9021 | Data Entry Keyers | \$11.80 | \$8.65 | \$10.03 | \$11.81 | \$13.53 | \$15.40 | 30 |
| 43-9061 | Office Clerks, General | \$10.92 | \$7.52 | \$8.15 | \$9.76 | \$12.96 | \$15.54 | 290 |
| 45-0000 | Farming, Fishing, and Forestry Occupations | \$11.43 | \$7.63 | \$8.26 | \$10.07 | \$13.98 | \$17.30 | 320 |
| 45-1011 | First-Line Supervisors/Managers of Farming, Fishin | \$17.58 | \$14.58 | \$15.45 | \$16.89 | \$18.64 | \$22.36 | NA |
| 45-2011 | Agricultural Inspectors | \$15.64 | \$12.12 | \$12.95 | \$14.19 | \$17.57 | \$22.11 | 60 |
| 47-0000 | Construction and Extraction Occupations | \$17.14 | \$10.15 | \$12.15 | \$15.72 | \$22.12 | \$26.65 | 370 |
| 47-1011 | First-Line Supervisors/Managers of Construction Tr | \$23.33 | \$14.81 | \$19.23 | \$23.60 | \$27.95 | \$31.93 | 40 |
| 47-2031 | Carpenters | \$12.77 | \$8.30 | \$10.79 | \$13.12 | \$15.02 | \$16.92 | 10 |
| 47-2061 | Construction Laborers | \$14.40 | \$9.77 | \$10.74 | \$12.48 | \$18.63 | \$21.51 | 80 |
| 47-2073 | Operating Engineers and Other Construction Equipme | \$18.69 | \$12.10 | \$13.67 | \$19.70 | \$22.36 | \$25.93 | 20 |
| 47-2152 | Plumbers, Pipefitters, and Steamfitters | \$25.35 | \$22.87 | \$23.94 | \$25.72 | \$27.50 | \$28.57 | NA |
| 47-4051 | Highway Maintenance Workers | \$15.46 | \$11.70 | \$13.51 | \$15.55 | \$17.58 | \$19.17 | NA |

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|--|--|----------------|----------------------|----------------------|----------------|----------------------|----------------------|--------------------|
| Occ. Code | Occupational Title | Mean Wage | 10th Percentile Wage | 25th Percentile Wage | Median Wage | 75th Percentile Wage | 90th Percentile Wage | Rounded Employment |
| 49-0000 | Installation, Maintenance, and Repair Occupations | \$16.73 | \$7.87 | \$10.96 | \$15.55 | \$20.84 | \$28.21 | 350 |
| 49-1011 | First-Line Supervisors/Managers of Mechanics, Inst | \$27.42 | \$17.00 | \$20.24 | \$30.53 | \$33.41 | \$35.48 | 30 |
| 49-3023 | Automotive Service Technicians and Mechanics | \$19.99 | \$10.78 | \$16.30 | \$19.82 | \$25.25 | \$29.15 | 70 |
| 49-9021 | Heating, Air Conditioning, and Refrigeration Mecha | \$16.13 | \$9.42 | \$11.29 | \$14.84 | \$19.01 | \$27.63 | 20 |
| 49-9042 | Maintenance and Repair Workers, General | \$14.20 | \$7.77 | \$10.86 | \$14.00 | \$17.14 | \$21.03 | NA |
| 51-0000 | Production Occupations | \$10.53 | \$7.36 | \$7.53 | \$8.57 | \$11.72 | \$16.86 | 520 |
| 51-1011 | First-Line Supervisors/Managers of Production and | \$24.86 | \$15.74 | \$18.24 | \$26.22 | \$29.69 | \$40.62 | 20 |
| 51-2092 | Team Assemblers | \$8.14 | \$7.31 | \$7.39 | \$7.54 | \$8.21 | \$9.60 | 210 |
| 51-9061 | Inspectors, Testers, Sorters, Samplers & Weighers | \$15.01 | \$12.34 | \$13.28 | \$14.70 | \$16.51 | \$18.10 | NA |
| 51-9111 | Packaging & Filling Machine Operators & Tenders | \$10.34 | \$7.39 | \$7.59 | \$9.88 | \$11.43 | \$15.30 | 20 |
| 53-0000 | Transportation and Material Moving Occupations | \$11.91 | \$7.48 | \$7.97 | \$9.98 | \$14.59 | \$18.64 | 1,220 |
| 53-1021 | First-Line Supervisors/Managers of Helpers, Labore | \$23.23 | \$14.11 | \$18.06 | \$25.39 | \$29.35 | \$31.34 | 30 |
| 53-1031 | First-Line Supervisors/Managers of Transportation | \$21.71 | \$10.17 | \$15.76 | \$19.28 | \$29.99 | \$33.80 | 30 |
| 53-3031 | Driver/Sales Workers | \$9.53 | \$7.60 | \$8.03 | \$8.72 | \$10.39 | \$13.57 | 40 |
| 53-3032 | Truck Drivers, Heavy and Tractor-Trailer | \$14.04 | \$8.33 | \$11.33 | \$14.06 | \$15.99 | \$20.62 | 320 |
| 53-3033 | Truck Drivers, Light or Delivery Services | \$9.83 | \$7.43 | \$7.68 | \$8.65 | \$10.60 | \$14.98 | 140 |
| 53-7051 | Industrial Truck and Tractor Operators | \$10.06 | \$7.47 | \$7.94 | \$8.95 | \$10.84 | \$14.39 | 170 |
| 53-7062 | Laborers & Freight, Stock & Material Movers, Hand | \$11.54 | \$7.59 | \$8.30 | \$9.85 | \$14.01 | \$16.47 | 200 |
| 53-7064 | Packers and Packagers, Hand | \$7.78 | \$7.32 | \$7.43 | \$7.61 | \$7.90 | \$8.78 | 170 |

"NA" indicates that information is not available

Data based on 2nd Quarter 2009 reference period. See Technical Notes for additional information. http://www.bls.gov/oes/current/oes_tec.htm

Annual wages were calculated by multiplying hourly wages by 2080 (52 weeks X 40 hours / week); for those occupations where there is no hourly wage, the annual wage was calculated directly from the survey data. Hourly wages for occupations where workers typically work fewer than 2,080 hours per year are not available.

Prepared by the Arizona Department of Commerce, Research Administration in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics, November 2010

| Santa Cruz County --- 2009 Occupational Employment & Annual Wage Estimates | | | | | | | | |
|--|---|-----------------|----------------------|----------------------|-----------------|----------------------|----------------------|--------------------|
| Occ. Code | Occupational Title | Mean Wage | 10th Percentile Wage | 25th Percentile Wage | Median Wage | 75th Percentile Wage | 90th Percentile Wage | Rounded Employment |
| 00-0000 | Total, All Occupations | \$35,152 | \$15,705 | \$17,823 | \$26,072 | \$43,774 | \$63,929 | 14,280 |
| 11-0000 | Management Occupations | \$80,848 | \$32,676 | \$50,154 | \$68,953 | \$96,490 | \$141,095 | 760 |
| 11-1011 | Chief Executives | \$133,308 | \$82,340 | \$107,674 | \$127,589 | \$149,075 | NA | 10 |
| 11-1021 | General and Operations Managers | \$86,855 | \$35,108 | \$54,499 | \$73,430 | \$106,304 | \$160,368 | 290 |
| 11-2022 | Sales Managers | \$111,374 | \$30,944 | \$41,008 | \$78,592 | NA | NA | 90 |
| 11-3011 | Administrative Services Managers | \$64,572 | \$41,444 | \$47,152 | \$60,531 | \$77,406 | \$101,265 | 50 |
| 11-3031 | Financial Managers | \$66,089 | \$42,714 | \$52,157 | \$60,976 | \$78,966 | \$103,086 | 30 |
| 11-3051 | Industrial Production Managers | NA | NA | NA | NA | NA | NA | 10 |
| 11-9051 | Food Service Managers | \$47,738 | \$29,501 | \$36,250 | \$51,574 | \$57,605 | \$62,271 | NA |
| 11-9111 | Medical and Health Services Managers | \$67,155 | \$35,926 | \$42,711 | \$68,619 | \$80,815 | \$119,474 | 10 |
| 11-9131 | Postmasters and Mail Superintendents | \$57,450 | \$51,757 | \$51,766 | \$60,304 | \$60,312 | \$60,317 | NA |
| 11-9141 | Property, Real Estate & Community Association Mgr | \$53,298 | \$27,983 | \$52,479 | \$57,138 | \$61,724 | \$64,476 | NA |
| 11-9199 | Managers, All Other | \$88,403 | \$63,931 | \$80,400 | \$88,453 | \$96,481 | \$107,672 | 80 |
| 13-0000 | Business and Financial Operations Occupations | \$51,079 | \$23,205 | \$36,084 | \$49,963 | \$63,931 | \$74,376 | 830 |
| 13-1022 | Wholesale and Retail Buyers, Except Farm Products | \$57,455 | \$22,081 | \$30,505 | \$70,044 | \$77,259 | \$81,588 | 20 |
| 13-1023 | Purchasing Agents, Exc Wholesale, Retail & Farm | \$47,683 | \$17,338 | \$19,417 | \$55,659 | \$68,155 | \$79,139 | NA |
| 13-1041 | Compliance Officers, Except Agriculture, Construct | \$53,183 | \$30,766 | \$38,123 | \$58,744 | \$63,931 | \$71,465 | 400 |
| 13-1111 | Management Analysts | \$60,714 | \$35,471 | \$38,681 | \$44,121 | \$78,117 | \$96,260 | 60 |
| 13-1199 | Business Operations Specialists, All Other | \$42,267 | \$18,020 | \$20,109 | \$38,113 | \$63,934 | \$75,186 | 70 |
| 13-2011 | Accountants and Auditors | \$54,458 | \$31,930 | \$42,032 | \$49,621 | \$62,197 | \$86,946 | 110 |
| 15-0000 | Computer and Mathematical Occupations | \$59,468 | \$24,481 | \$29,800 | \$53,347 | \$85,653 | \$99,638 | 70 |
| 15-1041 | Computer Support Specialists | \$33,319 | \$21,361 | \$24,280 | \$27,735 | \$34,104 | \$63,529 | 20 |
| 15-1071 | Network and Computer Systems Administrators | \$72,143 | \$42,871 | \$48,926 | \$80,798 | \$94,236 | \$101,312 | 20 |
| 17-0000 | Architecture and Engineering Occupations | \$60,817 | \$33,514 | \$43,255 | \$56,415 | \$74,752 | \$91,627 | 80 |
| 19-0000 | Life, Physical, and Social Science Occupations | \$51,051 | \$30,779 | \$38,118 | \$46,629 | \$62,059 | \$75,190 | 120 |
| 21-0000 | Community and Social Services Occupations | \$37,549 | \$17,984 | \$23,419 | \$37,577 | \$49,593 | \$58,530 | 190 |
| 21-1091 | Health Educators | \$25,189 | \$15,664 | \$16,977 | \$19,429 | \$28,154 | \$45,513 | 40 |
| 21-1093 | Social and Human Service Assistants | \$30,284 | \$17,636 | \$19,490 | \$22,848 | \$41,369 | \$55,528 | 20 |

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|--|---|-----------------|----------------------|----------------------|-----------------|----------------------|----------------------|--------------------|
| Occ. Code | Occupational Title | Mean Wage | 10th Percentile Wage | 25th Percentile Wage | Median Wage | 75th Percentile Wage | 90th Percentile Wage | Rounded Employment |
| 23-0000 | Legal Occupations | \$59,262 | \$20,942 | \$37,621 | \$58,887 | \$71,690 | \$107,040 | 40 |
| 23-1011 | Lawyers | \$82,893 | \$55,381 | \$60,205 | \$79,439 | \$108,055 | \$125,239 | NA |
| 23-2011 | Paralegals and Legal Assistants | \$45,444 | \$19,378 | \$34,451 | \$46,613 | \$60,163 | \$63,927 | 20 |
| 25-0000 | Education, Training, and Library Occupations | NA | NA | NA | NA | NA | NA | 790 |
| 25-4021 | Librarians | \$44,751 | \$32,533 | \$35,555 | \$41,368 | \$50,099 | \$70,303 | 20 |
| 25-4031 | Library Technicians | \$26,529 | \$17,797 | \$22,524 | \$26,021 | \$29,296 | \$33,322 | 20 |
| 27-0000 | Arts, Design, Entertainment, Sports, and Media Occ | \$31,598 | \$15,742 | \$18,473 | \$22,632 | \$28,691 | \$74,380 | 80 |
| 27-3031 | Public Relations Specialists | \$49,414 | \$22,980 | \$25,108 | \$29,647 | \$75,431 | \$82,121 | 10 |
| 29-0000 | Healthcare Practitioners and Technical Occupations | \$58,254 | \$17,279 | \$24,733 | \$40,223 | \$74,376 | \$136,396 | 180 |
| 29-1111 | Registered Nurses | \$49,605 | \$24,113 | \$39,964 | \$52,224 | \$62,003 | \$71,517 | NA |
| 29-2052 | Pharmacy Technicians | \$25,575 | \$18,286 | \$22,160 | \$26,792 | \$29,757 | \$31,536 | 10 |
| 31-0000 | Healthcare Support Occupations | \$20,588 | \$16,521 | \$17,600 | \$19,399 | \$23,062 | \$27,425 | 110 |
| 31-9092 | Medical Assistants | \$21,022 | \$16,698 | \$17,828 | \$19,712 | \$23,891 | \$28,812 | NA |
| 33-0000 | Protective Service Occupations | \$52,400 | \$34,104 | \$43,188 | \$56,413 | \$63,919 | \$69,864 | 1,200 |
| 33-1012 | First-Line Super./Man. of Police & Detectives | \$70,642 | \$56,569 | \$69,852 | \$72,120 | \$74,380 | \$81,129 | 130 |
| 33-2011 | Fire Fighters | \$36,162 | \$15,992 | \$22,416 | \$37,012 | \$45,182 | \$54,835 | 120 |
| 33-3021 | Detectives and Criminal Investigators | \$54,509 | \$43,185 | \$48,174 | \$56,422 | \$62,055 | \$63,937 | NA |
| 33-3051 | Police and Sheriff's Patrol Officers | \$46,183 | \$30,044 | \$37,548 | \$43,759 | \$57,361 | \$66,598 | 90 |
| 33-9032 | Security Guards | \$27,238 | \$16,615 | \$22,512 | \$27,815 | \$32,741 | \$36,576 | 30 |
| 35-0000 | Food Preparation and Serving Related Occupations | \$18,342 | \$15,360 | \$15,780 | \$16,973 | \$19,178 | \$23,099 | 670 |
| 35-1012 | First-Line Supervisors/Managers of Food Preparatio | \$24,626 | \$15,539 | \$16,368 | \$20,978 | \$34,941 | \$38,920 | 70 |
| 35-2011 | Cooks, Fast Food | \$17,403 | \$15,568 | \$16,300 | \$17,420 | \$18,523 | \$19,186 | NA |
| 35-2021 | Food Preparation Workers | \$18,229 | \$15,326 | \$15,696 | \$16,675 | \$19,274 | \$24,417 | NA |
| 35-3011 | Bartenders | \$16,566 | \$15,306 | \$15,645 | \$16,218 | \$17,652 | \$18,605 | 30 |
| 35-3021 | Combined Food Preparation and Serving Workers, Inc | \$17,701 | \$15,327 | \$15,698 | \$16,733 | \$19,513 | \$22,091 | NA |
| 35-3031 | Waiters and Waitresses | \$16,862 | \$15,392 | \$15,861 | \$16,871 | \$18,056 | \$18,766 | NA |
| 35-9011 | Dining Room and Cafeteria Attendants and Bartender | \$17,363 | \$15,618 | \$16,425 | \$17,488 | \$18,541 | \$19,173 | 20 |
| 35-9021 | Dishwashers | \$16,526 | \$15,290 | \$15,604 | \$16,128 | \$17,611 | \$18,588 | 20 |

| Santa Cruz County --- 2009 Occupational Employment & Annual Wage Estimates | | | | | | | | |
|--|---|-----------------|----------------------|----------------------|-----------------|----------------------|----------------------|--------------------|
| Occ. Code | Occupational Title | Mean Wage | 10th Percentile Wage | 25th Percentile Wage | Median Wage | 75th Percentile Wage | 90th Percentile Wage | Rounded Employment |
| 37-0000 | Building & Grounds Cleaning & Maintenance Occup. | \$23,705 | \$16,262 | \$18,289 | \$22,204 | \$26,633 | \$33,993 | 480 |
| 37-1011 | First-Line Supervisors/Managers of Housekeeping an | \$30,740 | \$20,275 | \$26,455 | \$32,303 | \$35,552 | \$37,603 | 20 |
| 37-1012 | First-Line Supervisors/Managers of Landscaping, La | \$43,415 | \$27,808 | \$34,203 | \$39,183 | \$57,368 | \$64,756 | 20 |
| 37-2011 | Janitors and Cleaners, Except Maids and Housekeepi | \$21,870 | \$16,250 | \$18,047 | \$21,264 | \$24,436 | \$29,143 | 200 |
| 37-2012 | Maids and Housekeeping Cleaners | \$21,891 | \$15,796 | \$17,318 | \$21,719 | \$26,628 | \$28,928 | NA |
| 37-3011 | Landscaping and Groundskeeping Workers | \$23,659 | \$16,445 | \$18,493 | \$22,267 | \$25,656 | \$35,490 | 130 |
| 39-0000 | Personal Care and Service Occupations | \$21,333 | \$15,405 | \$15,893 | \$17,364 | \$21,050 | \$38,601 | 120 |
| 39-9032 | Recreation Workers | \$21,056 | \$15,228 | \$15,450 | \$15,821 | \$16,191 | \$40,894 | 20 |
| 41-0000 | Sales and Related Occupations | \$31,397 | \$15,314 | \$15,708 | \$19,119 | \$32,606 | \$60,082 | NA |
| 41-1011 | First-Line Supervis./Managers of Retail Sales Work | \$38,116 | \$22,737 | \$28,311 | \$37,723 | \$45,898 | \$51,150 | 280 |
| 41-1012 | First-Line Super./Manag., Non-Retail Sales Workers | \$57,555 | \$34,639 | \$43,157 | \$54,294 | \$63,422 | \$95,904 | 30 |
| 41-2011 | Cashiers | \$18,556 | \$15,289 | \$15,609 | \$17,654 | \$20,232 | \$23,898 | 640 |
| 41-2021 | Counter and Rental Clerks | \$24,806 | \$20,217 | \$22,943 | \$25,282 | \$27,904 | \$29,478 | 30 |
| 41-2022 | Parts Salespersons | \$29,787 | \$19,569 | \$21,819 | \$26,951 | \$33,950 | \$49,664 | 30 |
| 41-2031 | Retail Salespersons | \$21,697 | \$15,281 | \$15,583 | \$18,129 | \$22,487 | \$35,063 | 920 |
| 41-4011 | Sales Representatives, Wholesale & Manufacturing | \$62,738 | \$33,611 | \$37,144 | \$70,515 | \$81,243 | \$93,711 | 40 |
| 41-4012 | Sales Representatives, Wholesale and Manufacturing | \$98,617 | \$38,915 | \$53,017 | \$80,999 | \$124,990 | NA | 290 |
| 43-0000 | Office and Administrative Support Occupations | \$26,346 | \$15,682 | \$17,393 | \$22,979 | \$31,182 | \$42,098 | 2,990 |
| 43-1011 | First-Line Supervisors/Managers of Office and Admi | \$45,865 | \$24,071 | \$32,974 | \$43,274 | \$53,356 | \$71,653 | 190 |
| 43-3021 | Billing and Posting Clerks and Machine Operators | \$28,773 | \$18,333 | \$21,453 | \$26,199 | \$32,541 | \$46,826 | 60 |
| 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | \$29,710 | \$16,980 | \$21,411 | \$29,032 | \$36,751 | \$43,817 | 230 |
| 43-3051 | Payroll and Timekeeping Clerks | \$29,789 | \$21,261 | \$23,157 | \$26,734 | \$36,650 | \$45,025 | 30 |
| 43-3071 | Tellers | \$23,754 | \$18,909 | \$20,983 | \$23,327 | \$26,351 | \$29,868 | 120 |
| 43-4031 | Court, Municipal, and License Clerks | \$31,462 | \$25,314 | \$27,189 | \$29,824 | \$32,735 | \$36,744 | 30 |
| 43-4051 | Customer Service Representatives | \$25,453 | \$15,636 | \$16,435 | \$20,783 | \$30,508 | \$36,718 | 350 |
| 43-4071 | File Clerks | \$27,382 | \$16,015 | \$18,518 | \$28,262 | \$31,430 | \$38,161 | 30 |
| 43-4151 | Order Clerks | \$28,163 | \$17,834 | \$26,032 | \$29,270 | \$32,329 | \$35,531 | 20 |
| 43-4171 | Receptionists and Information Clerks | \$23,704 | \$15,701 | \$18,795 | \$22,972 | \$27,908 | \$32,191 | NA |

| Santa Cruz County --- 2009 Occupational Employment & Annual Wage Estimates | | | | | | | | |
|--|--|-----------------|----------------------|----------------------|-----------------|----------------------|----------------------|--------------------|
| Occ. Code | Occupational Title | Mean Wage | 10th Percentile Wage | 25th Percentile Wage | Median Wage | 75th Percentile Wage | 90th Percentile Wage | Rounded Employment |
| 43-5031 | Police, Fire, and Ambulance Dispatchers | \$34,993 | \$22,838 | \$26,514 | \$34,453 | \$43,129 | \$47,585 | 20 |
| 43-5032 | Dispatchers, Except Police, Fire, and Ambulance | \$32,434 | \$21,039 | \$22,481 | \$25,103 | \$44,012 | \$51,492 | 30 |
| 43-5051 | Postal Service Clerks | \$51,758 | \$44,493 | \$52,524 | \$52,538 | \$54,623 | \$54,634 | 10 |
| 43-5052 | Postal Service Mail Carriers | \$47,788 | \$37,945 | \$37,958 | \$49,733 | \$53,674 | \$56,418 | 30 |
| 43-5053 | Postal Service Mail Sorters, Processors, and Proce | \$34,882 | \$21,848 | \$22,568 | \$32,594 | \$47,216 | \$52,532 | NA |
| 43-5061 | Production, Planning, and Expediting Clerks | \$35,642 | \$22,016 | \$26,999 | \$30,981 | \$47,447 | \$52,943 | 20 |
| 43-5071 | Shipping, Receiving, and Traffic Clerks | \$19,034 | \$15,290 | \$15,606 | \$16,258 | \$19,644 | \$27,891 | 420 |
| 43-5081 | Stock Clerks and Order Fillers | \$19,294 | \$15,381 | \$15,833 | \$17,495 | \$22,243 | \$25,874 | 310 |
| 43-5111 | Weighers, Measurers, Checkers, and Samplers, Recor | \$30,493 | \$22,620 | \$25,307 | \$28,982 | \$34,479 | \$42,119 | 10 |
| 43-6011 | Executive Secretaries & Administrative Assistants | \$30,904 | \$24,895 | \$27,128 | \$29,628 | \$32,224 | \$39,912 | 110 |
| 43-6012 | Legal Secretaries | \$28,058 | \$21,197 | \$22,643 | \$25,053 | \$34,609 | \$37,839 | NA |
| 43-6014 | Secretaries, Except Legal, Medical, and Executive | \$25,394 | \$16,489 | \$19,137 | \$22,645 | \$30,853 | \$39,419 | 380 |
| 43-9021 | Data Entry Keyers | \$24,553 | \$17,998 | \$20,862 | \$24,561 | \$28,146 | \$32,028 | 30 |
| 43-9061 | Office Clerks, General | \$22,717 | \$15,648 | \$16,945 | \$20,304 | \$26,964 | \$32,321 | 290 |
| 45-0000 | Farming, Fishing, and Forestry Occupations | \$23,781 | \$15,867 | \$17,181 | \$20,955 | \$29,074 | \$35,986 | 320 |
| 45-1011 | First-Line Supervisors/Managers of Farming, Fishin | \$36,571 | \$30,320 | \$32,126 | \$35,135 | \$38,778 | \$46,507 | NA |
| 45-2011 | Agricultural Inspectors | \$32,529 | \$25,201 | \$26,940 | \$29,514 | \$36,542 | \$45,994 | 60 |
| 47-0000 | Construction and Extraction Occupations | \$35,645 | \$21,112 | \$25,282 | \$32,703 | \$46,017 | \$55,422 | 370 |
| 47-1011 | First-Line Supervisors/Managers of Construction Tr | \$48,525 | \$30,801 | \$39,999 | \$49,098 | \$58,130 | \$66,407 | 40 |
| 47-2031 | Carpenters | \$26,566 | \$17,261 | \$22,435 | \$27,286 | \$31,250 | \$35,195 | 10 |
| 47-2061 | Construction Laborers | \$29,948 | \$20,329 | \$22,338 | \$25,949 | \$38,747 | \$44,739 | 80 |
| 47-2073 | Operating Engineers and Other Construction Equipme | \$38,885 | \$25,170 | \$28,436 | \$40,984 | \$46,503 | \$53,938 | 20 |
| 47-2152 | Plumbers, Pipefitters, and Steamfitters | \$52,734 | \$47,572 | \$49,794 | \$53,498 | \$57,202 | \$59,425 | NA |
| 47-4051 | Highway Maintenance Workers | \$32,166 | \$24,343 | \$28,093 | \$32,348 | \$36,570 | \$39,867 | NA |
| 49-0000 | Installation, Maintenance, and Repair Occupations | \$34,797 | \$16,363 | \$22,787 | \$32,345 | \$43,346 | \$58,672 | 350 |
| 49-1011 | First-Line Supervisors/Managers of Mechanics, Inst | \$57,034 | \$35,360 | \$42,104 | \$63,505 | \$69,494 | \$73,789 | 30 |
| 49-3023 | Automotive Service Technicians and Mechanics | \$41,574 | \$22,431 | \$33,898 | \$41,219 | \$52,529 | \$60,633 | 70 |
| 49-9021 | Heating, Air Conditioning, and Refrigeration Mecha | \$33,554 | \$19,597 | \$23,482 | \$30,859 | \$39,532 | \$57,464 | 20 |

| Santa Cruz County --- 2009 Occupational Employment & Annual Wage Estimates | | | | | | | | |
|--|---|-----------------|----------------------|----------------------|-----------------|----------------------|----------------------|--------------------|
| Occ. Code | Occupational Title | Mean Wage | 10th Percentile Wage | 25th Percentile Wage | Median Wage | 75th Percentile Wage | 90th Percentile Wage | Rounded Employment |
| 49-9042 | Maintenance and Repair Workers, General | \$29,545 | \$16,156 | \$22,578 | \$29,129 | \$35,660 | \$43,733 | NA |
| 51-0000 | Production Occupations | \$21,909 | \$15,311 | \$15,657 | \$17,835 | \$24,379 | \$35,074 | 520 |
| 51-1011 | First-Line Supervisors/Managers of Production and | \$51,716 | \$32,742 | \$37,942 | \$54,533 | \$61,757 | \$84,498 | 20 |
| 51-2092 | Team Assemblers | \$16,935 | \$15,199 | \$15,377 | \$15,675 | \$17,076 | \$19,959 | 210 |
| 51-9061 | Inspectors, Testers, Sorters, Samplers & Weighers | \$31,215 | \$25,674 | \$27,615 | \$30,568 | \$34,350 | \$37,642 | NA |
| 51-9111 | Packaging & Filling Machine Operators & Tenders | \$21,505 | \$15,363 | \$15,787 | \$20,547 | \$23,784 | \$31,826 | 20 |
| 53-0000 | Transportation and Material Moving Occupations | \$24,781 | \$15,568 | \$16,579 | \$20,750 | \$30,340 | \$38,769 | 1,220 |
| 53-1021 | First-Line Supervisors/Managers of Helpers, Labore | \$48,319 | \$29,354 | \$37,572 | \$52,803 | \$61,041 | \$65,190 | 30 |
| 53-1031 | First-Line Supervisors/Managers of Transportation | \$45,153 | \$21,144 | \$32,786 | \$40,096 | \$62,374 | \$70,314 | 30 |
| 53-3031 | Driver/Sales Workers | \$19,816 | \$15,803 | \$16,692 | \$18,128 | \$21,609 | \$28,228 | 40 |
| 53-3032 | Truck Drivers, Heavy and Tractor-Trailer | \$29,209 | \$17,322 | \$23,572 | \$29,240 | \$33,262 | \$42,897 | 320 |
| 53-3033 | Truck Drivers, Light or Delivery Services | \$20,436 | \$15,444 | \$15,979 | \$18,002 | \$22,044 | \$31,167 | 140 |
| 53-7051 | Industrial Truck and Tractor Operators | \$20,935 | \$15,534 | \$16,525 | \$18,621 | \$22,554 | \$29,927 | 170 |
| 53-7062 | Laborers & Freight, Stock & Material Movers, Hand | \$24,009 | \$15,796 | \$17,269 | \$20,489 | \$29,150 | \$34,261 | 200 |
| 53-7064 | Packers and Packagers, Hand | \$16,181 | \$15,228 | \$15,451 | \$15,822 | \$16,427 | \$18,257 | 170 |

"NA" indicates that information is not available

Data based on 2nd Quarter 2009 reference period. See Technical Notes for additional information. http://www.bls.gov/oes/current/oes_tec.htm

Annual wages were calculated by multiplying hourly wages by 2080 (52 weeks X 40 hours / week); for those occupations where there is no hourly wage, the annual wage was calculated directly from the survey data. Hourly wages for occupations where workers typically work fewer than 2,080 hours per year are not available.

Prepared by the Arizona Department of Commerce, Research Administration in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics, November 2010